

SALES ASSOCIATE

Individuals in this position interact with customers to understand and service customer needs with specialization leading to maximization of business in a retail environment.

Brief Job Description:

Individuals in this position interact with customers by giving specialized service and product demonstrations to maximize business in a retail environment whilst striving for continuous improvements in levels of services rendered.

Minimum Education: 10th Pass

Duration: 40 days

Course Contents:

- Process credit applications for purchases
- Help keep the store secure
- Help maintain healthy and safety
- Demonstrate products to customers
- Help customers choose right products
- Provide specialist support to customers facilitating purchases
- Maximize sales of goods & services
- Provide personalized sales & post-sales service support
- Create a positive image of self & organization in the customers mind
- Resolve customer concerns
- Organize the delivery of reliable service
- Improve customer relationship
- Monitor and solve service concerns
- Promote continuous improvement in service
- Work Effectively in a Retail Team
- Work effectively in your organizatio

